

# North Metro Real Estate Sales

|           | Total Units Sold* | Jan | Feb | Mar | April | May | Jun | July | Aug | Sep | Oct | Nov | Dec | Total | % +/-  |
|-----------|-------------------|-----|-----|-----|-------|-----|-----|------|-----|-----|-----|-----|-----|-------|--------|
| Cleburne  | 2018              | 21  | 23  | 28  | 43    | 43  | 54  | 48   | 63  | 38  | 51  |     |     | 391   | 16.02% |
|           | 2017              | 21  | 20  | 33  | 36    | 44  | 33  | 43   | 46  | 32  | 50  |     |     | 337   |        |
| Conway    | 2018              | 4   | 10  | 17  | 8     | 10  | 13  | 12   | 15  | 12  | 8   |     |     | 105   | 19.32% |
|           | 2017              | 15  | 9   | 14  | 5     | 11  | 15  | 6    | 11  | 8   | 9   |     |     | 88    |        |
| Faulkner  | 2018              | 88  | 99  | 143 | 128   | 183 | 162 | 167  | 172 | 119 | 151 |     |     | 1324  | -6.63% |
|           | 2017              | 90  | 130 | 155 | 152   | 161 | 164 | 166  | 184 | 162 | 144 |     |     | 1418  |        |
| Perry     | 2018              | 3   | 7   | 6   | 7     | 5   | 3   | 4    | 3   | 3   | 12  |     |     | 50    | 16.28% |
|           | 2017              | 2   | 1   | 6   | 2     | 6   | 6   | 6    | 6   | 3   | 7   |     |     | 43    |        |
| Van Buren | 2018              | 13  | 19  | 19  | 20    | 26  | 26  | 18   | 23  | 19  | 28  |     |     | 198   | 5.32%  |
|           | 2017              | 20  | 10  | 24  | 11    | 22  | 27  | 25   | 28  | 18  | 23  |     |     | 188   |        |

  

|           | Total Value of Homes Sold | Jan          | Feb          | Mar          | April        | May          | Jun          | July         | Aug          | Sep          | Oct          | Nov | Dec | YTD           | % +/-  |
|-----------|---------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----|-----|---------------|--------|
| Cleburne  | 2018                      | \$4,577,160  | \$4,944,195  | \$3,459,288  | \$8,645,623  | \$7,655,462  | \$11,150,946 | \$8,369,424  | \$12,136,131 | \$7,866,722  | \$8,351,811  |     |     | \$77,156,762  | 23.87% |
|           | 2017                      | \$3,439,674  | \$3,075,300  | \$6,690,486  | \$5,267,736  | \$6,113,492  | \$6,185,058  | \$7,313,612  | \$8,673,944  | \$5,269,184  | \$10,260,000 |     |     | \$62,288,486  |        |
| Conway    | 2018                      | \$533,400    | \$1,037,700  | \$1,781,498  | \$1,018,496  | \$1,094,250  | \$1,961,297  | \$900,492    | \$1,655,910  | \$1,466,244  | \$736,200    |     |     | \$12,185,487  | 26.56% |
|           | 2017                      | \$1,274,295  | \$793,998    | \$1,212,344  | \$487,400    | \$1,110,516  | \$1,523,595  | \$737,496    | \$749,540    | \$745,648    | \$993,276    |     |     | \$9,628,108   |        |
| Faulkner  | 2018                      | \$14,654,112 | \$18,093,141 | \$23,982,673 | \$22,118,656 | \$32,675,382 | \$27,845,208 | \$28,452,959 | \$31,942,464 | \$22,404,249 | \$27,115,674 |     |     | \$249,284,518 | -3.76% |
|           | 2017                      | \$15,324,300 | \$21,375,900 | \$26,067,280 | \$24,982,416 | \$27,834,968 | \$28,343,464 | \$29,062,450 | \$33,240,520 | \$29,189,484 | \$23,589,936 |     |     | \$259,010,718 |        |
| Perry     | 2018                      | \$250,998    | \$970,599    | \$912,996    | \$1,159,396  | \$662,795    | \$329,649    | \$350,500    | \$115,248    | \$496,899    | \$1,207,500  |     |     | \$6,456,580   | 34.01% |
|           | 2017                      | \$203,130    | \$425,000    | \$342,246    | \$56,000     | \$788,850    | \$759,498    | \$531,396    | \$709,698    | \$318,777    | \$683,396    |     |     | \$4,817,991   |        |
| Van Buren | 2018                      | \$1,230,294  | \$2,054,964  | \$2,625,401  | \$1,583,240  | \$2,161,016  | \$2,561,104  | \$1,530,666  | \$2,079,844  | \$1,946,189  | \$4,137,000  |     |     | \$21,909,718  | 11.03% |
|           | 2017                      | \$2,154,620  | \$1,350,800  | \$2,050,440  | \$1,025,750  | \$1,667,072  | \$1,771,983  | \$2,536,500  | \$3,389,680  | \$1,736,946  | \$2,048,748  |     |     | \$19,732,539  |        |

  

|           | Average Price Per Home Sold | Jan       | Feb       | Mar       | April     | May       | Jun       | July      | Aug       | Sep       | Oct       | Nov | Dec | Average (YTD) | % +/-  |
|-----------|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----|-----|---------------|--------|
| Cleburne  | 2018                        | \$217,960 | \$214,965 | \$123,546 | \$201,061 | \$178,034 | \$206,499 | \$174,363 | \$192,637 | \$207,019 | \$163,761 |     |     | \$190,676     | 13.18% |
|           | 2017                        | \$163,794 | \$153,765 | \$202,742 | \$146,326 | \$138,943 | \$187,426 | \$170,084 | \$188,564 | \$164,662 | \$205,200 |     |     | \$168,478     |        |
| Conway    | 2018                        | \$133,350 | \$103,770 | \$104,794 | \$127,312 | \$109,425 | \$150,869 | \$75,041  | \$110,394 | \$122,187 | \$92,025  |     |     | \$115,238     | 22.88% |
|           | 2017                        | \$84,953  | \$88,222  | \$86,596  | \$97,480  | \$100,956 | \$101,573 | \$122,916 | \$68,140  | \$93,206  | \$110,364 |     |     | \$93,782      |        |
| Faulkner  | 2018                        | \$166,524 | \$182,759 | \$167,711 | \$172,802 | \$178,554 | \$171,884 | \$170,377 | \$185,712 | \$188,271 | \$179,574 |     |     | \$176,066     | 2.31%  |
|           | 2017                        | \$170,270 | \$164,430 | \$168,176 | \$164,358 | \$172,888 | \$172,826 | \$175,075 | \$180,655 | \$180,182 | \$163,819 |     |     | \$172,096     |        |
| Perry     | 2018                        | \$83,666  | \$138,657 | \$152,166 | \$165,628 | \$132,559 | \$109,883 | \$87,625  | \$38,416  | \$165,633 | \$100,625 |     |     | \$119,359     | -9.18% |
|           | 2017                        | \$101,565 | \$425,000 | \$57,041  | \$28,000  | \$131,475 | \$126,583 | \$88,566  | \$118,283 | \$106,259 | \$97,628  |     |     | \$131,419     |        |
| Van Buren | 2018                        | \$94,638  | \$108,156 | \$138,179 | \$79,162  | \$83,116  | \$98,504  | \$85,037  | \$90,428  | \$102,431 | \$147,750 |     |     | \$97,739      | -0.26% |
|           | 2017                        | \$107,731 | \$135,080 | \$85,435  | \$93,250  | \$75,776  | \$65,629  | \$101,460 | \$121,060 | \$96,497  | \$89,076  |     |     | \$97,991      |        |

In 2018 in Faulkner county, a given home spent an average of 43 days on the market, the lowest DOM of any county in Arkansas.

